

## Message Text

UNCLASSIFIED

PAGE 01 WINNIP 00124 051857Z  
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 INT-05 COME-00 TRSE-00  
AGRE-00 CIAE-00 INR-07 NSAE-00 L-03 /036 W  
-----060154Z 071300 /62

R 051625Z APR 77  
FM AMCONSUL WINNIPEG  
TO SECSTATE WASHDC 1865  
INFO AMEMBASSY OTTAWA

UNCLAS WINNIPEG 0124

E.O. 11652: N/A  
TAGS: EMIN, CA  
SUBJ: POTASH SUPPLY ASSURANCE

REF: STATE 67414

1. IN REPLY TO QUESTION RAISED PARA 10, REFTEL, SPOKESMAN FOR GOS POTASH SECRETARIAT ADVISES THAT DUVAL PURCHASE DID NOT RPT NOT INCLUDE SUPPLY GUARANTEE AGREEMENT SIMILAR TO 5-YEAR ARRANGEMENT POTASH CORPORATION OF SASKATCHEWAN MADE WITH TERRA CHEMICALS OF SIOUX CITY, IOWA. THIS MAY HAVE BEEN BECAUSE DUVAL WAS NOT AS HEAVILY INVOLVED IN FERTILIZER MARKETING AS IS TERRA CHEMICALS IN WHICH HUDSON BAY MINING HAS 51 PER CENT EQUITY INTEREST.

2. HOWEVER, SOME CONTINUITY OF SUPPLY HAS PROBABLY RESULTED FROM FACT THAT POTASH CORPORATION OF SASKATCHEWAN HAS SET UP ITS MARKETING HEADQUARTERS IN ATLANTA, GEORGIA, WHERE DUVAL PREVIOUSLY HAD ITS MARKETING OFFICE, AND HAS HIRED SEVERAL FORMER DUVAL SALES EMPLOYEES.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SUPPLIES, POTASSIUM, MINING INDUSTRY  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 05-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977WINNIP00124  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770119-0068  
**Format:** TEL  
**From:** WINNIPEG  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t19770484/aaaacvzb.tel  
**Line Count:** 44  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** cb02efa9-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 67414  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 12-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2887761  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POTASH SUPPLY ASSURANCE  
**TAGS:** EMIN, CA, US  
**To:** STATE  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/cb02efa9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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